2012 DEALER PRICING
SONATA
Effective January 18, 2012
2012B

Model Code	Model	Engine	Transmission	Suggested Retail
27403F45	Sonata GLS	2.4L 4-cyl.	6-Speed Manual Transmission	$19,795
27402F45	Sonata GLS	2.4L 4-cyl.	6-Speed Automatic Transmission with SHIFTRONIC®	$20,795
27402F4P	Sonata GLS	2.4L 4-cyl. PZEV	6-Speed Automatic Transmission with SHIFTRONIC®	$20,795
27442F45	Sonata SE	2.4L 4-cyl.	6-Speed Automatic Transmission with SHIFTRONIC®	$23,195
27432F45	Sonata SE	2.0L TGDI 4-cyl	6-Speed Automatic Transmission with SHIFTRONIC®	$24,745
27472F45, 27482F45	Sonata Limited	2.4L 4-cyl.	6-Speed Automatic Transmission with SHIFTRONIC®	$26,445
27472F4P, 27482F4P	Sonata Limited	2.4L 4-cyl. PZEV	6-Speed Automatic Transmission with SHIFTRONIC®	$26,445
27452F45, 27462F45	Sonata Limited	2.0L TGDI 4-cyl	6-Speed Automatic Transmission with SHIFTRONIC®	$28,195

Option Package Availability

Sonata GLS I4 M/T (27403F45)	Option Group 01
2.4L GDI 4-cylinder (198 HP / PZEV - 190HP)	S
6-speed manual transmission	S
16-inch steel wheels with full covers	S
Front, front seat side impact and curtain airbags	S
Electronic Stability Control (ESC) and Traction Control System (TCS)	S
Anti-lock Braking System (ABS) with Electronic Brake-force Distribution (EBD)	S
Front active head restraints	S
Tire Pressure Monitoring System (TPMS)	S
Daytime Running Lights (DRL)	S
Bodycolor front grille and Chrome window belt-line moldings	S
Solar control glass	S
Remote keyless entry and alarm	S
Power windows, locks, heated mirrors	S
Tilt-and-telescopic steering wheel with cruise and audio controls	S
Metalgrain interior accents	S
AM/FM/XM®/CD/MP3 with iPod®/USB and Aux input jacks (90-day complimentary XM subscription)	S
Air conditioning	S
Advanced trip computer with custom settings	S
Integrated Bluetooth® hands-free phone system with phonebook transfer	S
Blue Link® Telematics system	S

Sonata GLS I4 A/T (27402F45, 27402F4P)		Option Groups 01	02
(In addition to or in place of Sonata GLS I4 M/T equipment):			
6-speed automatic transmission with SHIFTRONIC®		S	S
Active ECO system		S	S
	MSRP		
GLS Popular Equipment Package (02)	$750		X
- 16-inch alloy wheels			
- Power driver seat with lumbar support			
- Chrome interior door handles			
- Leatherette interior panel door inserts			
- Automatic light control			
SUGGESTED RETAIL		$0	$750

Sonata SE I4 A/T (27442F45)		01	04
(In addition to or in place of Sonata GLS I4 A/T Popular Equipment Package):			
2.4L GDI 4-cylinder engine (200 HP)		S	S
6-speed automatic with steering wheel mounted paddle shifters		S	S
18-inch Hyper Silver alloy wheels with performance tires		S	S
Sport-tuned suspension and steering		S	S
Dark chrome front grille		S	S
Front fog lights		S	S
Chrome-tipped dual exhaust		S	S
Chrome exterior door handles		S	S
Proximity entry with push button start		S	S
Sport seats featuring leather bolsters with cloth inserts		S	S
Leather-wrapped steering wheel and shift knob		S	S
	MSRP		
SE Navigation and Sunroof Package (04)	$2,900		X
- Power tilt-and-slide sunroof			
- Navigation system with high-resolution touchscreen display			
- Rear backup camera			
- Dimension® premium speakers, subwoofer and external amplifier			
- XM NavTraffic®, XM NavWeather®, XM sports, and XM stock (90-day complimentary XM subscription)			
- HD Radio® technology with multicasting			
SUGGESTED RETAIL		$0	$2,900

*Includes dealer holdback and floor plan assistance

**27482F45/27482F4P/27462F45 model codes indicate Wine (RY) interior for Limited trim

Prices, equipment and specifications subject to change without notice. All prices are F.O.B. Port of Entry. Freight, state and local taxes, advertising and promotional fees, if any, are additional. Freight charges of $775 will be added to the dealer invoice and Monroney label on all models. Suggested retail prices include pre-delivery services. Dealer is free to establish their selling prices, margins, or profit levels.

Sonata SE 2.0T A/T (27432F45)		Option Groups 01	04
(In addition to or in place of Sonata SE I4 A/T):			
2.0L Turbo GDI 4-cylinder engine (274 HP)		S	S
Dual automatic temperature control		S	S
	MSRP		
SE Navigation and Sunroof Package (04)	$2,900		X
- Power tilt-and-slide sunroof			
- Navigation system with high-resolution touchscreen display			
- Rear backup camera			
- Dimension® premium speakers, subwoofer and external amplifier			
- XM NavTraffic®, XM NavWeather®, XM sports, and XM stock (90-day complimentary XM subscription)			
- HD Radio® technology with multicasting			
SUGGESTED RETAIL		$0	$2,900

Sonata Limited I4 A/T (27472F45 / 27482F45; 27472F4P / 27482F4P)		Option Groups 01	05
(In addition to or in place of Sonata SE I4 A/T equipment; excluding SE sport-tuned suspension & steering and chrome-tipped dual exhaust):			
2.4L GDI 4-cylinder (198 HP / PZEV - 190HP)		S	S
17-inch alloy wheels with standard tire		S	S
Panoramic tilt & slide front sunroof with fixed rear glass roof and sunshade		S	S
Side mirror turn signal indicators		S	S
Premium door sill plates		S	S
Leather seating surfaces with heated front seats and rear seat bottom cushions		S	S
Unique interior accents (Piano Black or Woodgrain)		S	S
Dual automatic temperature control		S	S
Floor console mounted rear vents		S	S
HD Radio® technology with multicasting		S	S
Dimension premium speakers, subwoofer and external amplifier		S	S
Electrochromic auto-dimming rearview mirror with compass		S	S
Homelink® integrated transceiver		S	S
	MSRP		
Limited Navigation Package (05)	$2,200		X
- Navigation system with high-resolution touchscreen display			
- Rear backup camera			
- Infinity® premium speakers, subwoofer and external amplifier			
- XM NavTraffic®, XM NavWeather®, XM sports, and XM stock (90-day complimentary XM subscription)			
SUGGESTED RETAIL		$0	$2,200

Sonata Limited 2.0T A/T (27452F45 / 27462F45)		Option Groups 01	05
(In addition to or in place of Sonata Limited I4 A/T equipment):			
2.0L Turbo GDI 4-cylinder engine (274 HP)		S	S
18-inch Hyper Silver alloy wheels with performance tires		S	S
Steering wheel mounted paddle shifters		S	S
Chrome-tipped dual exhaust		S	S
	MSRP		
Limited Navigation Package (05)	$2,200		X
- Navigation system with high-resolution touchscreen display			
- Rear backup camera			
- Infinity® premium speakers, subwoofer and external amplifier			
- XM NavTraffic®, XM NavWeather®, XM sports, and XM stock (90-day complimentary XM subscription)			
SUGGESTED RETAIL		$0	$2,200

Port Installed Options	***Code***	***Suggested Retail***
iPod® cable (Navigation Packages only)	IC	$35
Wheel locks	WL	$50
Bumper appliqué	RP	$50
Cargo net	CN	$50
Mud guards	MG	$95
Wind deflector	WD	$95
Cargo mat	CM	$95
Carpeted floor mats	CF	$100
All-weather floor mats	WF	$115
ECM with Homelink® and compass (GLS & SE only)	HL	$250
Rear lip spoiler	RS	$250
Remote start	RK	$350
Shimmering White (automatic charge when exterior color WJ selected)		$200

Color Table

		Interior Color							
		GLS		***SE***		***Limited***			
Code	***Exterior Color***	***Gray RA***	***Camel YD***	***Gray RA***	***Black RY***	***Gray RA***	***Camel YD***	***Black RY***	***Wine RY***
P3	Harbor Gray Metallic	P3RA	-	P3RA	-	P3RA	-	-	-
7B	Midnight Black	7BRA	7BYD	-	7BRY	7BRA	7BYD	7BRY	7BRY
SM	Radiant Silver	SMRA	-	SMRA	-	SMRA	-	SMRY	-
T3	Pacific Blue Pearl	T3RA	T3YD	T3RA	-	T3RA	T3YD	-	-
T4	Sparkling Ruby	-	T4YD	-	T4RY	-	T4YD	-	-
WJ	Shimmering White	-	WJYD	-	WJRY	-	WJYD	WJRY	WJRY
Y4	Indigo Night	Y4RA	-	Y4RA	-	Y4RA	-	-	-
Z3	Iridescent Silver Blue Pearl	Z3RA	-	-	Z3RY	Z3RA	-	-	-

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